

Dynamic Quest Acquires Enroute Networks

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The Enroute Networks acquisition will expand Dynamic Quest's geographic presence into Georgia.

Greensboro, NC – Dynamic Quest, a managed service provider offering IT and cloud services to enterprises and businesses, completed the acquisition of Enroute Networks (“Enroute”), a Marietta, Georgia-based managed service provider with 16 employees.

Founded in 2001 by David Hampson, Enroute services small to medium sized businesses across a wide variety of verticals with unique niches including the hospitality industry. Nearly two-thirds of Enroute’s revenue is recurring with a strong, loyal customer base. David will join the Dynamic Quest team as Vice President of Technology Solutions.

David Hampson, CEO of Enroute Networks, said, “We are thrilled to be joining Dynamic Quest and positioning ourselves to better serve our current customers by leveraging Dynamic Quest’s infrastructure, broader solution set and scale. We look forward to also bringing our expertise in VOIP services and the hospitality industry to Dynamic Quest. Both our team and our customers are looking forward to the significant benefits we’ll soon be delivering.”

The transaction will expand Dynamic Quest’s presence into Georgia, add Unified Communications (UC) expertise as well as other voice-over-IP (VoIP) services to its solution set and provide the ability to cross-sell some services to Enroute’s customer base that are not offered today. Dynamic Quest will look to leverage its infrastructure including its data center, Philippines remote delivery team and sales and marketing initiatives to accelerate growth in Georgia.

“We were extremely fortunate to find and partner with David from Enroute Networks to help Dynamic Quest as we continue our growth expansion into the Southeast. The joining of our two organizations adds not only an additional team of solid technical resources but also a strong focus on UC solutions. We are very much looking forward to this expansion for Dynamic Quest” said Javier Gomez, CEO of Dynamic Quest.

About Spire Capital

Spire Capital (<https://spirecapital.com/>) is an active and experienced private equity firm with an investment focus in small market companies within the technology enabled business services, media, communications and education sectors. Spire Capital was founded on the principle of partnering with management teams and founders to help effectuate the next stage of growth for their companies. Spire professionals have a broad array of past operating, investing and advisory experiences they leverage to help portfolio companies accelerate growth, guide strategic direction and execute their business plan. Spire Capital is a New York-based investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940.

About Dynamic Quest

Founded in 2000, Dynamic Quest is a managed service provider for IT services to enterprises and mid-sized businesses. Dynamic Quest offers a broad set of services including hosted cloud services, disaster recovery, managed IT, service plans, application support, virtual CIO and security services. The Company’s headquarters is in Greensboro, North Carolina and houses a data center facility that was built in 2007. Dynamic Quest currently has satellite offices in Winston-Salem and Cary, North Carolina and Clark, Philippines. For more information, visit www.dynamicquest.com.

About Enroute Networks

Founded in 2001 and based in Marietta, Georgia, Enroute Networks is a managed service provider for IT services and voice and data communications services to small to medium sized businesses. For more information about Enroute, visit the company website www.enroutenetworks.com.

